(Incorporated in Malaysia)

### CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2017

	As at	As at
	31 December 2017 (RM'000)	31 December 2016 (RM'000)
	(KIVI 000)	(KW 000)
ASSETS		
Cash and short term funds	7,787,132	6,639,369
Deposits and placements with financial institutions	747,403	1,076,078
Trade receivables	295	542
Other receivables	218,413	150,553
Inventories	103,242	103,201
Loans, advances and financing	32,006,244	32,193,478
Financial assets held-for-sale	38,409	-
Financial investments available-for-sale	3,171,913	2,364,750
Property, plant and equipment	168,504	141,713
Land use rights	5,423	5,584
Tax recoverable	517,177	549,248
Intangible assets	14,633	15,415
Deferred tax assets	31,359	28,113
TOTAL ASSETS	44,810,147	43,268,044
LIABILITIES AND SHAREHOLDERS' EQUITY		
Deposits from customers	32,755,137	30,611,324
Bank borrowings	-	575,275
Trade payables	210	187
Other payables	377,327	303,986
Provision for taxation and zakat	16,410	7,814
Recourse obligation on loans/financing sold	2,238,167	2,420,175
Sukuk - MBSB Structured Covered ("SC") Murabahah	2,287,877	2,615,807
Deferred tax liabilities	10,156	9,428
TOTAL LIABILITIES	37,685,284	36,543,996
Share capital	6,172,051	5,798,774
Share premium	-	198,449
Other reserves	(395)	20,957
Retained earnings	953,207	705,868
Total equity	7,124,863	6,724,048
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	44,810,147	43,268,044
COMMITMENTS AND CONTINGENCIES	7,315,619	5,030,529
Net assets per share attributable to shareholders (RM)	1.20	1.16

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2016.

### MALAYSIA BUILDING SOCIETY BERHAD

(Company No. 9417-K) (Incorporated in Malaysia)

# CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2017

	4th quarter ended 31 December		Twelve months ended 31 December		
	2017	2016	2017	2016	
	RM'000	RM'000	RM'000	RM'000	
Revenue	818,274	819,402	3,259,763	3,274,795	
Income derived from investment of general					
investment deposits and Islamic capital funds	667,087	666,116	2,634,924	2,630,086	
Income attributable to depositors	(301,425)	(241,862)	(1,077,119)	(1,001,417)	
Income attributable to securitisation	(22,853)	(30,121)	(96,978)	(125,748)	
Income attributable to sukuk	(78,588)	(89,392)	(328,835)	(370,663)	
Net income from Islamic financing operations	264,221	304,741	1,131,992	1,132,258	
Interest income	114,298	118,108	472,333	473,654	
Interest expense	(2,730)	(61,227)	(152,299)	(253,823)	
Net interest income	111,568	56,881	320,034	219,831	
Operating income	375,789	361,622	1,452,026	1,352,089	
Net other income	6,028	16,363	33,377	56,878	
Net income	381,817	377,985	1,485,403	1,408,967	
Other operating expenses	(94,073)	(58,238)	(336,060)	(293,281)	
Operating profit	287,744	319,747	1,149,343	1,115,686	
Allowance for impairment losses on loans,					
advances and financing	(109,449)	(168,861)	(598,611)	(777,265)	
Profit before taxation and zakat	178,295	150,886	550,732	338,421	
Taxation	(42,313)	(101,801)	(121,735)	(136,028)	
Zakat	(12,000)	(3,444)	(11,871)	(981)	
Profit for the period/year	123,982	45,641	417,126	201,412	
Other comprehensive income - AFS revaluation reserve,					
which may be reclassified subsequently to profit or loss	(5,118)	(46,293)	13,154	(21,376)	
Total comprehensive income for the period/year, net of tax	118,864	(652)	430,280	180,036	
Earnings per share (sen)					
Basic	2.09	0.79	7.10	4.90	
Diluted	2.09	0.79	7.10	4.90	

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2016.

#### MALAYSIA BUILDING SOCIETY BERHAD

#### (Company No. 9417-K)

#### (Incorporated in Malaysia)

#### CONDENSED INTERIM FINANCIAL STATEMENTS

#### UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2017

						← o	ther Reserves —	>		
					Capital	Share	Available-			
	Share	Share	Capital	Warrants	Redemption	Option	for-Sale		Retained	
	Capital	Premium #1	Reserve #2	Reserve	Reserve #3		Reserve	Total	Profits	Total
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
At 1 January 2016	2,838,551	1,392,980	17,838	3,633	12,486	5,210	1,566	6,776	589,276	4,861,540
Profit for the year	-	-	-	-	-	-	-	-	201,412	201,412
Other comprehensive income for the year	-	-	-	-	-	-	(21,376)	(21,376)		(21,376)
Total comprehensive income for the year	-	-	-	-	-	-	(21,376)	(21,376)	201,412	180,036
Dividends	-	-	-	-	-	-	-	-	(85,278)	(85,278)
Share options granted under ESOS recognised in profit or loss	-	- 4 202 050	-	-	-	2,058	-	2,058	-	2,058
Issuance of ordinary shares pursuant to rights issue	2,899,387	(1,202,056)	-	-	-	-	-	-	-	1,697,331
Issuance of ordinary shares pursuant to exercise of DRP	50,169	7,525	-	-	-	-	-	-	-	57,694
Issuance of ordinary shares pursuant to exercise of warrants	10,667	-	-	-	-	-	-	-	-	10,667
Transfer of share option reserve to retained profits upon expiry of share options						(458)		(450)	458	
expiry of share options	-	-	-		-	(438)	-	(458)	438	
At 31 December 2016	5,798,774	198,449	17,838	3,633	12,486	6,810	(19,810)	(13,000)	705,868	6,724,048
•										
At 1 January 2017	5,798,774	198,449	17,838	3,633	12,486	6,810	(19,810)	(13,000)	705,868	6,724,048
Profit for the year	-	-	-	-	-	-	-	-	417,126	417,126
Other comprehensive income for the year	-	-	-	-	-	-	13,154	13,154	-	13,154
Total comprehensive income for the year		-	-	-	-		13,154	13,154	417,126	430,280
Dividends	-	-	-	-	-	-	-	-	(173,963)	(173,963)
Issuance of ordinary shares pursuant to exercise of DRP	144,491	-	-	-	-	-	-	-	-	144,491
Issuance of ordinary shares pursuant to exercise of ESOS	13	-	-	-	-	(6)	-	(6)	-	7
Transfer of share option reserve to retained profits upon										
expiry of share options	-	-	-	-	-	(543)	-	(543)	543	-
Transfer of share premium to share capital	198,449	(198,449)	-	-	-	-	-	-	-	-
Transfer of warrants reserve to retained profits	-	-	-	(3,633)	-	-	-	-	3,633	-
Transfer of capital redemption reserve redeemable										
cumulative preference shares to share capital	12,486	-	-	-	(12,486)	-	-	-	-	-
Transfer of capital reserve to share capital	17,838	-	(17,838)	-	-	-	-	-	-	-
At 31 December 2017	6,172,051	-	-	-	-	6,261	(6,656)	(395)	953,207	7,124,863

<sup>&</sup>lt;sup>#1</sup> Pursuant to subsection 618(3) and 618(4) of the Companies Act 2016 ("New Act"), the Group may exercise its right to use the credit amounts being transferred from share premium accounts within 24 months after the commencement of the New Act.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2016.

<sup>\*2</sup> Capital reserve arose out of the transfer of the Malaya Borneo Building Society Limited as at 29 February 1972 to the Company on 1 March 1972 via a Scheme of Arrangement.

<sup>&</sup>lt;sup>#3</sup> Capital redemption reserve arose out of the redemption of redeemable cumulative preference shares of the Company.

(Incorporated in Malaysia)

# CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2017

	31 December 2017 RM'000	31 December 2016 RM'000
Cash flows from operating activities		
Profit before taxation	550,732	338,421
Adjustments for:		
Depreciation of property, plant and equipment	11,008	13,573
Amortisation:		
- land use rights	161	162
- intangible assets	10,841	13,500
Loss on disposal of property, plant and equipment	9	456
Gain on disposal of foreclosed properties	(2,095)	-
Allowance for impairment of:		
- provision for diminution from foreclosed properties	652	1,482
- provision for doubtful debts	8	-
- unsecured advances in respect of certain projects	41,945	36,515
Allowance for impairment losses on loans, advances and financing	598,611	777,265
Accruals during the year	22,485	6,507
Interest/profit income adjustment on:		
- loans, advances and financing	(24,215)	14,924
- profit payable on financial investments AFS	(7,880)	(20,186)
- Sukuk - MBSB SC Murabahah	(4)	(1,277)
Operating profit before working capital changes	1,202,258	1,181,342
Decrease/(increase) in deposits with financial institutions		
with maturity of more than one month	328,675	(669,549)
Increase in loans, advances and financing	(387,162)	(1,198,902)
Increase in financial assets held-for-sale	(38,409)	-
(Increase)/decrease in inventories	(41)	86
Decrease in trade receivables	239	277
(Increase)/decrease in other receivables	(111,575)	6,528
Increase in deposits from customers	2,143,813	2,025,937
Increase/(decrease) in trade payables	23	(27)
Increase/(decrease) in other payables	50,856	(28,489)
Cash generated from operations	3,188,677	1,317,203
Tax paid	(92,291)	(203,547)
Zakat paid	(3,275)	(4,017)
Net cash generated from operating activities	3,093,111	1,109,639

(Contd.)

(Incorporated in Malaysia)

### CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2017

	31 December 2017 RM'000	31 December 2016 RM'000
Cash flows from investing activities		
Purchase of property, plant and equipment	(37,832)	(17,816)
Purchase of intangible assets	(10,059)	(236)
Proceeds from disposal of foreclosed properties	3,315	-
Proceeds from disposal of property, plant and equipment and land use rights	24	126
Purchase of financial investments available-for-sale	(786,128)	(1,382,586)
Net cash used in investing activities	(830,680)	(1,400,512)
Cash flows from financing activities		
Repayment of bank borrowings	(575,275)	(1,070,316)
Repayment of other borrowings	-	(50,181)
Repayment from recourse obligation on loans/financing sold	(182,008)	(347,067)
Repayment from Sukuk - MBSB SC Murabahah	(327,926)	(210,871)
Dividends paid on ordinary shares	(173,963)	(85,278)
Net proceeds from issuance of ordinary shares	144,504	1,765,692
Net cash (used in)/generated from financing activities	(1,114,668)	1,979
Net increase/(decrease) in cash and cash equivalents	1,147,763	(288,894)
Cash and cash equivalents at beginning of financial year	6,639,369	6,928,263
Cash and cash equivalents at end of financial year	7,787,132	6,639,369
Cash and cash equivalents comprise: Cash and short term funds	7,787,132	6,639,369

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2016.

EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### PART A: EXPLANATORY NOTES PURSUANT TO MFRS134

### A1. Basis of Preparation

The unaudited condensed interim financial statements for the financial quarter ended 31 December 2017 have been prepared under the historical cost convention except for financial investments available-for-sale which are recognised at fair value and the following financial assets and financial liabilities which are recognised initially at fair value plus directly attributable transaction costs and subsequently measured at amortised cost using the effective interest/profit method: loans and financing, trade and other payables, bank borrowings and recourse obligations on financing/loans sold.

The unaudited condensed interim financial statements have been prepared in accordance with MFRS 134: Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB") and Chapter 9, Part K of the Listing Requirements of Bursa Malaysia Securities Berhad. The unaudited interim financial statements should be read in conjunction with the audited annual financial statements of the Group for the financial year ended 31 December 2016. The explanatory notes attached to the condensed interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2016.

The unaudited interim financial statements incorporated those activities relating to the Islamic banking business which have been undertaken by the Group. Islamic banking business refers generally to the acceptance of deposits and granting of financing under the principles of Shariah. The significant accounting policies and methods of computation applied in the unaudited interim financial statements are consistent with those adopted in the most recent annual financial statements for the financial year ended 31 December 2016.

On 1 January 2017, where applicable, the Group adopted the following MFRSs, Amendments to MFRSs, Issues Committee ("IC") Interpretations and Technical Release ("TR") mandatory for annual financial periods beginning on or after 1 January 2017:

### Effective for annual periods commencing on or after 1 January 2017

- Amendments to MFRS 5: Non-current Assets Held for Sale and Discontinued Operations (Annual Improvements to MFRSs 2012 2014 Cycle)
- Amendments to MFRS 7: Financial Instruments: Disclosures (Annual Improvements to MFRSs 2012 2014 Cycle)
- Amendments to MFRS 10, MFRS 12 and MFRS 128: Investment Entities: Applying the Consolidation Exception
- Amendments to MFRS 11: Accounting for Acquisitions of Interest in Joint Operations
- MFRS 14 Regulatory Deferral Accounts
- Amendments to MFRS 101: Disclosure Initiatives
- Amendments to MFRS 116 and MFRS 138: Clarification of Acceptable Methods of Depreciation and Amortisation
- Amendments to MFRS 116 and MFRS 141: Agriculture: Bearer Plants
- Amendments to MFRS 119: Employee Benefits (Annual Improvements to MFRSs 2012 2013 Cycle)
- Amendments to MFRS 127: Equity Method in Separate Financial Statements
- Amendments to MFRS 134: Interim Financial Reporting (Annual Improvements to MFRSs 2012 2014 Cycle)

EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### **A1.** Basis of Preparation (continued)

The following MFRSs and Amendments to MFRSs have been issued by the MASB but are not yet effective to the Group:

### Effective for annual periods commencing on or after 1 January 2017

- Amendments to MFRS 12 Disclosure of Interests in Other Entities (Annual Improvements to MFRS Standards 2014-2016 Cycle)
- Disclosure Initiative (Amendments to MFRS 107)
- Recognition of Deferred Tax Assets for Unrealised Losses (Amendments to MFRS 112)

### Effective for annual periods commencing on or after 1 January 2018 (Early adoption)

- MFRS 1 first-time Adoption of Malaysian Financial Reporting Standards
- Classification and Measurement of Share-based Payment Transactions (Amendments to MFRS 2)
- MFRS 9 Financial Instruments (2014)
- MFRS 15 Revenue from Contracts with Customers
- Clarifications to MFRS 15 Revenue from Contracts with Customers
- Amendments to MFRS 128 Investments in Associates & Joint Ventures (Annual Improvements to MFRS Standards 2014-2016 Cycle)
- Transfer of Investment Property (Amendments to MFRS 140)

### Effective for annual periods commencing on or after 1 January 2019

MFRS 16 Leases

The directors expect that the new MFRSs and Amendments to MFRSs which have been issued by the MASB but are yet to be effective to the Group do not have any material impact on the financial statements of the Group for the current financial quarter. The financial effects of the above MFRSs are still being assessed due to the complexity of these new MFRSs and Amendments to MFRSs, and their proposed changes.

The preparation of the unaudited condensed interim financial statements in conformity with the MFRS requires the use of certain critical accounting estimates and assumptions that effect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the unaudited condensed interim financial statements, and the reported amounts of income and expenses during the reported period. It also requires directors to exercise their judgement in the process of applying the Group's accounting policies. Although these estimates and assumptions are based on the directors' best knowledge of current events and actions, actual results may differ from those estimates.

EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### A2. Audit Report of Preceding Financial Year Ended 31 December 2016

The audit report on the financial statements of the preceding year was not qualified.

### A3. Seasonality and Cyclicality of Operation

The Group's operations have not been affected by any seasonal or cyclical factors.

### A4. Exceptional or Unusual Items

There were no items of exceptional or unusual nature that affect the assets, liabilities, equity, net income or cash flows of the Group in the current financial quarter.

### A5. Changes in Estimates of Amounts Reported Previously

There were no changes in estimates of amounts reported in prior financial years that may have a material effect in the current quarter.

### **A6.** Debts and Equity Securities

There were no issuance and repayment of debt and equity securities, share buy backs, share cancellations, shares held as treasury shares and resale of treasury shares for the current financial quarter.

	No of ordinary shares '000	Share capital RM'000	Share premium RM'000	Capital reserve RM'000	Capital redemption reserve RM'000
At 1 January 2017	5,798,774	5,798,774	198,449	12,486	17,838
Issued pursuant to exercise of					
Dividend Re-Investment Plan ("DRP")	125,644	144,491	-	-	-
Issued pursuant to exercise of ESOS	7	13	-	-	-
Transfer of share premium to share capital	-	198,449	(198,449)	=	-
Transfer of capital reserve to share capital	-	12,486	-	(12,486)	-
Transfer of capital redemption reserve					
to share capital	-	17,838	-	-	(17,838)
At 31 December 2017	5,924,425	6,172,051	-	-	-

### A7. Dividend Paid

No dividends were paid during the current financial quarter.

#### **A8.** Loans, Advances and Financing

	31-12-17	31-12-16
	RM'000	RM'000
Personal financing	22,505,977	22,822,210
Mortgage loans and property financing	5,622,437	5,479,796
Corporate loans and financing	7,260,549	6,599,879
Auto Financing	281,574	334,524
Staff loans	43,685	48,205
Reclassification to Financial		
Assets Held-for-Sale ("AHS")	(1,513,043)	
Gross loans, advances and financing	34,201,179	35,284,614
Allowance for impairment:		
- Collectively assessed (net of		
reclassification to AHS)	(1,892,818)	(2,809,131)
- Individually assessed	(302,117)	(282,005)
Net loans, advances and financing	32,006,244	32,193,478

#### (ii) By maturity structure

	31-12-17	31-12-16
	RM'000	RM'000
Maturing within one year	1,028,128	843,533
One year to three years	1,655,580	1,410,298
Three years to five years	2,123,963	1,788,154
Over five years	29,393,508_	31,242,629
	34,201,179	35,284,614

#### By economic purpose (iii)

	31-12-17	31-12-10
	RM'000	RM'000
Purchase of residential properties	4,937,712	5,194,235
Purchase of non-residential properties	301,205	309,683
Personaluse	21,417,605	22,844,358
Property development	4,031,832	3,548,614
Working capital	2,563,760	2,402,615
Purchase of transport vehicles	284,109	336,457
Others	664,956	648,652
	34,201,179	35,284,614

#### By type of customers (iv)

	31-12-17	31-12-16
	RM'000	RM'000
Domestic business enterprises:		
- Small medium enterprises	2,540,062	3,734,289
- Others	4,850,648	2,976,192
Individuals	26,810,469	28,574,133
	34,201,179	35,284,614

### A8. Loans, Advances and Financing (continued)

(	v)	By in	terest/pi	ofit rate	sensitivity
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	31-12-17	31-12-16
	RM'000	RM'000
Fixed rate:		
- Personal financing	20,598,230	22,631,668
- Auto financing	284,109	336,457
- Mortgage and property financing	667,953	802,211
- Bridging, structured and term loans and financing	1,291,123	921,733
Variable rate:		
- Personal financing	819,376	212,690
- Mortgage and property financing	4,570,963	4,701,707
- Bridging, structured and term loans and financing	5,969,425	5,678,148
	34,201,179	35,284,614

### (vi) Movements in impaired loans, advances and financing

	31-12-17 RM'000	31-12-16 RM'000
Balance as at 1 January	2,829,626	2,519,633
Classified as impaired during the year	757,166	884,443
Reclassified as non-impaired	(417,763)	(524,430)
Amount recovered	(85,696)	(50,006)
Amount written off	(288)	(14)
Reclassification to AHS	(1,509,870)	
Balance as at end of year	1,573,175	2,829,626
Collective allowance	(2,121,500)	(1,700,602)
Reclassification to asset held-for-sale	1,474,087	-
Individual allowance	(251,226)	(205,951)
Allowance for impairment	(898,639)	(1,906,553)
Net impaired loans, advances and financing	674,536	923,073
Net impaired loans as a percentage of net loans,		
advances and financing	2.1%	2.9%

### (vii) Movements in allowance for impairment

Written off

Closing balance

	31-12-17 RM'000	31-12-16 RM'000
Collective Impairment		
Opening balance	2,809,131	2,045,943
Impairment during the year	558,321	763,188
Reclassification to AHS	(1,474,634)	
Closing balance	1,892,818	2,809,131
As a % of gross loans, advances and financing less individual allowance	5.6%	8.0%
Individual Impairment		
Opening balance	282,005	277,916
Impairment during the year	20,400	4,103

(288)

302,117

(14)

282,005

### EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

#### **A9.** Financial assets held-for-sale ("AHS")

	31-12-17 RM'000
Reclassification from gross loans, advances and financing	1,513,043
Less: Allowance for impairment collectively assessed	(1,474,634)
Net assets held-for-sale	38,409

Financial assets held-for-sale represents financing and loan receivables, which have been identified and for which a firm commitment has been received from an external party as at 31 December 2017.

These amounts are categorised according to their purpose as follows:

These unionities are entegorised decorating to their purpose as ronows.	
	RM'000
Purchase of residential properties	367,759
Purchase of non-residential properties	36,183
Personal use	1,109,101
	1,513,043
Breakdown of reclassification from gross loans, advances and financing:	
	RM'000
Impaired (Note A8(vi)):	1,509,870
Non-impaired	3,173
	1,513,043

The disposal of the assets are expected to be completed within the second quarter of 2018 for an expected price of RM45,900,000.

#### A10. Financial investments available-for-sale

	31-12-17	31-12-16
	RM'000	RM'000
At Fair Value		
Money Market Instruments:		
- Malaysian Government Investment Issues	1,111,691	972,180
	1,111,691	972,180
Debt Securities:		_
- Private and Islamic debt securities	685,123	181,242
- Government Guaranteed debt securities	1,375,099	1,211,328
	2,060,222	1,392,570

### **A11.** Deposits from customers

	31-12-17 RM 000	31-12-16 RM'000
By type of products:		
- Savings	96,751	97,444
- Fixed deposits	32,658,386	30,513,880
	32,755,137	30,611,324
By type of customers:		
- Government and statutory bodies	15,276,437	12,690,543
- Business enterprises	14,679,484	15,435,413
- Individuals	2,799,216	2,485,368
	32,755,137	30,611,324
Maturity of deposits from customers:		
- Within one year	30,129,603	28,639,144
- More than one year	2,625,534	1,972,180
	32,755,137	30,611,324

### **A12.** Interest Income

	4th quarter ended 31 December		12 months ended 31 December	
	2017 RM'000	2016 RM'000	2017 RM'000	2016 RM'000
Loans, advances and financing Deposits and placements with banks	90,354	96,508	362,096	398,857
and other financial institutions	23,944	21,600	110,237	74,797
	114,298	118,108	472,333	473,654

### A13. Interest Expenses

	-	4th quarter ended 31 December		ns ended cember
	2017 RM'000	2016 RM'000	2017 RM'000	2016 RM'000
Bank borrowings	160	364	993	3,103
Deposits from customers	2,570	60,863	151,306	250,720
	2,730	61,227	152,299	253,823

### **A14.** Net Income from Islamic Banking Operations

	4th quarter ended 31 December		12 month 31 Dec	
	2017 RM'000	2016 RM 000	2017 RM'000	2016 RM'000
Financing	473,795	539,521	2,142,811	2,122,741
Profit income from				
Sukuk Commodity Murabahah	114,058	56,525	206,170	236,113
Profit on financial investments	31,827	24,761	116,767	69,381
Deposits placements	45,662	38,446	163,156	197,605
Profit on subsidiaries	1,745	6,863	6,020	4,246
Less: Income attributable to depositors	(301,425)	(241,862)	(1,077,119)	(1,001,417)
Less: Income attributable to securitisation	(22,853)	(30,121)	(96,978)	(125,748)
Less: Income attributable to sukuk	(78,588)	(89,392)	(328,835)	(370,663)
	264,221	304,741	1,131,992	1,132,258

### A15. Net Other Income

	4th quarter ended 31 December		12 months ended 31 December	
	2017 RM'000	2016 RM'000	2017 RM'000	2016 RM'000
Rental income	43	42	182	168
Revenue from hotel operations	2,066	2,228	6,914	6,739
Loan related fees	2,386	784	14,578	24,674
Insurance commission	1,263	162	4,676	4,772
Legal notice fees	-	571	49	1,696
Sundry income	323	12,995	4,892	19,285
Gain/(loss) from disposal of:				
- Property, plant and equipment	1	(419)	(9)	(456)
- Foreclosed properties	(54)		2,095	
	6,028	16,363	33,377	56,878

### **A16.** Other Operating Expenses

	4th quarter ended 31 December		12 months ended 31 December	
	2017 RM'000	2016 RM'000	2017 RM 000	2016 RM'000
Personnel expenses:				
- Wages and salaries	32,834	12,965	128,211	102,769
- Social security costs	250	244	990	893
- Pension costs	5,307	2,134	20,701	16,427
- Mutual separation scheme	-	-	-	1,644
- Other staff related expenses	3,312	2,970	11,746	8,992
	41,703	18,313	161,648	132,784
Establishment related expenses	3,547	3,249	13,926	14,327
Promotion and marketing related expenses	1,764	2,143	6,085	11,631
General administrative expenses	28,002	27,106	82,449	67,352
Others	19,057	7,427	71,952	67,187
	94,073	58,238	336,060	293,281

### A17. Allowance for Impairment Losses on Loans, Advances and Financing

	4th quarter ended 31 December		12 month	
	2017 RM'000	2016 RM 000	2017 RM'000	2016 RM'000
Allowance for impairment				
on loans, advances and financing:				
- Collective impairment	77,058	164,658	558,321	763,188
- Individual impairment	9,615	1,688	20,400	4,103
- Written off	38,541	4,118	44,666	11,577
- Written back	(15,765)	(1,603)	(24,776)	(1,603)
	109,449	168,861	598,611	777,265

### A18. Commitments and Contingencies

		31-12-17	31-12-16
<b>(i)</b>	Operational Commitments	RM'000	RM'000
	Loan/financing commitments not yet recognised in the		
	financial statements:		
	- Mortgage loans	49,857	115,127
	- Properties financing	153,279	166,194
	- Personal financing	1,329	230
	- Auto financing	-	253
	- Bridging, structured and term loans and financing	6,405,576	4,019,883
	- Performance bond	93,441	25,216
	- Financial guarantees	190,609	282,098
		6,894,091	4,609,001
	Approved and contracted for property development	421,528	421,528
	Total	7,315,619	5,030,529
(ii)	Capital Commitments		
	Property, plant and equipment:		
	- Approved and contracted for	132,043	165,914
		132,043	165,914

The financial guarantees are secured by way of fixed charge over the borrowers' development project land or debenture created over the fixed and floating charge over the specific or entire assets of the borrowers.

EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### A19. Unsecured Contingent Liabilities

(i) Bongsor Bina Sdn Bhd ("BBSB"), a contractor appointed by one of the Company's borrowers has instituted civil suits against the Company for an alleged breach of contract and is claiming damages amounting to RM2.54 million.

On conclusion of the Full Trial, the claim against the Company was dismissed with costs. BBSB's appeal to the Court of Appeal was allowed. The Company filed an application for leave to appeal to the federal Court. On 31 May 2017, the Company's motion for leave to appeal to Federal Court was allowed with costs. The matter is now fixed for Case Management on 7 March 2018 to update the court on the filing of the Supplemental Record of Appeal.

The directors after obtaining advice from the Company's solicitors are of the opinion that the Company has reasonably good case in respect of the claim against the Company.

(ii) KCSB Konsortium Sdn Bhd and Kausar Corporation Sdn Bhd (collectively referred to as "the Plaintiffs/the Appellant") have instituted a civil suit against the Company and its subsidiary for an alleged breach of facility agreement.

The High Court dismissed the Plaintiff's claim with costs and allowed the Company's counterclaim. The Plaintiffs appealed to the Court of Appeal who on 1 November 2016, allowed the appeal with no order as to costs and sent the case back to the High Court for retrial before a different Judge on the ground that the Judgement were wholly inadequate as they could not be certain as to the basis on which the Decision was reached.

The High Court fixed the matter for full trial on 11, 12 and 15 September 2017. The parties filed Striking-Out Applications on 18 July 2017. On 8 September 2017, the court found that both claims were time barred and struck out both the claims. Both parties have appealed to the Court of Appeal. The matter has been fixed for further Case Management on 22 January 2018 pending extraction of the fair order from the High Court.

The High Court fixed this matter for hearing on 20 April 2018.

The directors after obtaining advice from the Company's solicitors are of the opinion that the Company has reasonably fair chance in respect of the civil suit against the Company and its subsidiary.

### A20. Segmental Information on Revenue and Results

	Financing RM'000	Hotel Operations RM 000	Eliminations RM'000	Consolidated RM'000
3 months ended 31 December 2017				
External sales	816,208	2,066	-	818,274
Intersegment transactions	7,485	1,024	(8,509)	
Total revenue	823,693	3,090	(8,509)	818,274
Segment results Unallocated income (net of cost) Profit from operations	156,929	(4,627)	25,993	178,295 - 178,295
Segment assets Unallocated corporate assets Consolidated total assets	51,246,545	66,792	(6,503,190)	44,810,147 - 44,810,147
Segment liabilities Unallocated corporate liabilities Consolidated total liabilities	44,750,016	189,850	(7,254,582)	37,685,284 - 37,685,284

		Hotel		
	Financing RM'000	Operations RM'000	Eliminations RM'000	Consolidated RM'000
3 months ended 31 December 2016				
External sales	817,174	2,228	-	819,402
Intersegment transactions	6,846	1,005	(7,851)	
Total revenue	824,020	3,233	(7,851)	819,402
Segment results Unallocated income (net of cost)	136,997	(3,617)	17,506	150,886
Profit from operations				150,886
Segment assets Unallocated corporate assets	50,342,934	70,026	(7,144,916)	43,268,044
Consolidated total assets				43,268,044
Segment liabilities Unallocated corporate liabilities	44,157,750	164,160	(7,777,914)	36,543,996
Consolidated total liabilities				36,543,996

### A20. Segmental Information on Revenue and Results (continued)

		Hotel		
	Financing	Operations		Consolidated
	RM'000	RM'000	RM'000	RM'000
12 months ended 31 December 2017				
External sales	3,252,849	6,914	-	3,259,763
Intersegment transactions	28,675	3,802	(32,477)	
Total revenue	3,281,524	10,716	(32,477)	3,259,763
Segment results	459,334	(18,954)	110,352	550,732
Unallocated income (net of cost)				_
Profit from operations				550,732
Segment assets	51,246,545	66,792	(6,503,190)	44,810,147
Unallocated corporate assets				-
Consolidated total assets				44,810,147
Segment liabilities	44,750,016	189,850	(7,254,582)	37,685,284
Unallocated corporate liabilities	, ,	,	(-, - ,)	-,,
Consolidated total liabilities				37,685,284
				, ,

		Hotel		
	Financing	Operations	<b>Eliminations</b>	Consolidated
	RM'000	RM'000	RM'000	RM'000
12 months ended 31 December 2016				
External sales	3,268,056	6,739	-	3,274,795
Intersegment transactions	25,711	3,580	(29,291)	-
Total revenue	3,293,767	10,319	(29,291)	3,274,795
Segment results	286,071	(16,087)	68,437	338,421
Unallocated income (net of cost)				-
Profit from operations				338,421
Segment assets	50,342,934	70,026	(7,144,916)	43,268,044
Unallocated corporate assets				-
Consolidated total assets				43,268,044
Segment liabilities	44,157,750	164,160	(7,777,914)	36,543,996
Unallocated corporate liabilities	•	•	, , ,	· · · · · -
Consolidated total liabilities				36,543,996

The Group's activities are based in Malaysia, therefore segmental reporting is not analysed by geographical locations.

EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### A21. Valuation of Property, Plant and Equipment

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

### **A22.** Subsequent Events

None.

### A23. Changes in the Composition of the Group

There were no major changes in the composition of the Group for the current quarter.

### A24. Acquisition/Disposal of Property, Plant and Equipment

	As at 31-12-17 RM'000
Additions	
Building in progress	33,871
Building renovation	271
Furniture & equipment	355
Data processing equipment	3,335
	37,832
Disposals	
Building Renovation	(24)
Furniture & equipment	(463)
Data processing equipment	(734)
	(1,221)

### **A25.** Significant Related Party Transactions

		12 months ended 31 December	
		2017 RM'000	2016 RM'000
(i)	Transactions with Employees Provident Fund Board, the ultimate holding body:		
	Expenses		
	Interest on loans	-	850
	Profit expense paid on Sukuk to EPF	57,477	57,794
	Rental expense	286	280
	Balances		
	Sukuk - MBSB SC Murabahah	1,126,387	1,141,114
	Rental deposit	96	94
(ii)	Transactions with RHB Banking Group of companies, being companies directly controlled by EPF:		
	Income		
	Interest/profit from deposit placements	35,497	43,738
	Expenses		
	Interest expense to depositors	15,297	16,101
	Interest expense for bank borrowing	441	849
	Interest expenses for recourse obligation on		
	loan/financing sold	20,744	25,800
	Balances		
	Deposits and placements with financial institutions	749,944	1,392,479
	Deposits from customers	-	306,054
	Bank borrowings	-	250,098
	Recourse obligation on loans sold to Cagamas Berhad		432,378
(iii)	Collectively, but not individually, significant balances:		
	Expenses		
	Interest expense to depositors	10,756	6,191
	Balances		
	Deposit from customers	145,849	872,923

### **A26.** Impairment Loss

There were no other impairment losses other than those disclosed in note A8 above.

### A27. Operations of Islamic Banking

### A27a. Unaudited Consolidated Statements of Financial Position as at 31 December 2017

	Note	31-Dec-17 RM'000	31-Dec-16 RM'000
Assets			
Cash and short-term funds		6,732,883	4,398,300
Deposits and placements with financial institutions		747,100	763,329
Financing	<b>A27c</b>	28,553,830	28,106,938
Financial assets held-for-sale ("AHS")	A27d	8,734	-
Other receivables		1,948,569	262,532
Financial investment available-for-sale ("AFS")		3,171,913	2,364,750
Total assets		41,163,029	35,895,849
Liabilities			
Deposits from customers	<b>A27e</b>	31,940,055	24,149,761
Other payables		2,680,731	4,595,579
Bank borrowings		-	400,211
Recourse obligation on loans/financing sold		1,269,652	1,385,248
Sukuk - MBSB SC Murabahah		2,287,877	2,615,807
Provision for taxation		60,605	81,398
Provision for zakat		13,377	4,780
Total liabilities		38,252,297	33,232,784
Islamic fund		4,000	4,000
AFS reserve		(6,656)	(19,810)
Retained profits		2,913,388	2,678,875
		2,910,732	2,663,065
Total liabilities and Islamic fund		41,163,029	35,895,849

# A27b. Unaudited Consolidated Statements of Comprehensive Income for the Year Ended 31 December 2017

	4th quarter ended		12 months ended	
	31 Dec	ember	31 Dec	ember
	2017	2016	2017	2016
	RM'000	RM'000	RM'000	RM'000
Income derived from investment of general investment deposits and				
Islamic capital funds	667,087	643,873	2,634,924	2,630,086
Less: Income attributable to depositors	(301,425)	(241,862)	(1,077,119)	(1,001,417)
Less: Income attributable to securitisation	(22,853)	(30,121)	(96,978)	(125,748)
Less: Income attributable to sukuk	(78,588)	(89,392)	(328,835)	(370,663)
Net income from financing operations	264,221	282,498	1,131,992	1,132,258
Other income	2,842	(1,060)	19,757	36,053
Other expenses	(80,770)	(34,394)	(271,961)	(171,951)
Allowance for losses on financing	(125,203)	(119,741)	(566,840)	(557,194)
Profit before taxation and zakat	61,090	127,303	312,948	439,166
Taxation	(17,298)	(31,157)	(66,564)	(86,381)
Zakat	(12,000)	(3,444)	(11,871)	(981)
Profit after taxation and zakat	31,792	92,702	234,513	351,804
Other comprehensive income	(5,118)	(21,376)	13,154	(21,376)
Total comprehensive income for the period	26,674	71,326	247,667	330,428

### A27c. Financing

### (i) By type

	31-12-17	31-12-16
	RM'000	RM'000
Term financing:		
- Corporate financing	11,310,360	9,625,862
- Property financing	7,058,100	5,936,416
- Personal financing	33,958,447	35,398,821
- Auto financing	300,651	359,625
Staff financing	18,571	19,960
Less: Unearned income	(21,651,643)	(21,362,958)
Reclassification to AHS	(1,144,160)	<u> </u>
Gross financing	29,850,326	29,977,726
Allowance for impairment:		
- Collectively assessed (net of		
reclassification to AHS)	(1,296,061)	(1,870,623)
- Individually assessed	(435)	(165)
Net financing	28,553,830	28,106,938

### EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### A27c. Financing (continued)

(iii)

(II) By contract	(ii)	Bv	contrac	t
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by contract		
	31-12-17	31-12-16
	RM'000	RM'000
	12.12.000	14.1000
Bai Bithaman Ajil (deferred payment sale)	2,372,817	2,080,179
Bai Al-Inah (cost plus)	11,789,974	13,640,302
Tawarruq	9,892,992	9,513,046
Contract financing	5,794,543	4,744,199
	29,850,326	29,977,726
Impaired financing		
	31-12-17	31-12-16
	RM'000	RM'000
Balance as at 1 January	1,657,995	1,426,173
Classified as impaired during the year	517,959	557,491
Reclassified as non-impaired during the year	(326,361)	(320,053)
Amount recovered	(8,174)	(5,616)
Reclassification to AHS	(1,143,808)	
Balance as at 31 December	697,611	1,657,995

(1,515,803)

1,135,338

(380,900)

(435)

(1,139,713)

(1,139,878)

518,117

(165)

1.8%

# Net impaired financing 316,711 Net impaired financing as a percentage of net financing 1.1%

### (iv) Movement in allowance for impairment are as follows:

Collective allowance

Individual allowance

Reclassification to AHS

Allowance for impairment

	31-12-17	31-12-16
	RM'000	RM'000
Collective impairment		
Balance as at 1 January	1,870,623	1,323,066
Impairment during the year	560,864	547,557
Reclassification to AHS	(1,135,426)	
Balance as at 31 December	1,296,061	1,870,623
Individual impairment		
Balance as at 1 January	165	-
Impairment during the year	270	165
Balance as at 31 December	435	165

### A27d. Financial assets held-for-sale

				31-12-17 RM'000
	Recla	assification from gross financing		1,144,160
	Less:	Allowance for impairment collectively assessed		(1,135,426)
	Net a	assets held-for-sale		8,734
	comn	ts held-for-sale represents financing which have be nitment has been received from an external party a ints are categorised according to their purpose as f e amounts are categorised according to their purpo	as at 31 December 20 collows:	017. The gross
				RM'000
		nase of residential properties		33,958
		nase of non-residential properties		1,101
	Perso	onal use		1,109,101
	Braal	kdown of reclassification from gross financing:		1,144,160
	Dica	Ruowii of reclassification from gross financing.		RM'000
	Impa	ired (Note A27c(iii)):		1,143,808
	-	impaired		352
		1		1,144,160
A27e.	Depo (i)	sits from Customers  By type of deposits	31-12-17	21 12 16
			RM'000	31-12-16 RM'000
		Al-Wadiah savings account	56,728	51,895
		Mudharabah fund	31,883,327	24,097,866
			31,940,055	24,149,761
	(ii)	By type of customer	21 12 15	21.12.17
			31-12-17 RM'000	31-12-16 RM'000
			Marou	KW 000
		Business enterprises	29,797,831	23,545,255
		Individuals	2,142,224	604,506
			31,940,055	24,149,761
	(iii)	By maturity of deposits from customers		
			31-12-17	31-12-16
			RM'000	RM'000
		Within one year	29,571,999	23,205,596
		More than one year	2,368,056	944,165
			31,940,055	24,149,761

EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### PART B: EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### **B1.** Performance Review

#### **Current Year-to-Date vs Previous Year-to-Date**

	Individual Period (4th quarter)		Changes (Amount/%)		Cumulative Period		Changes	
							(Amou	nt/%)
	Current Year	Preceding Year			Current Year	Preceding Year		
	Quarter	Corresponding			To-date	Corresponding		
		Quarter				Period		
	31/12/2017	31/12/2016			31/12/2017	31/12/2016		
Revenue	818,274	819,402	(1,128)	-0.14%	3,259,763	3,274,795	(15,032)	-0.46%
Other operating expenses	(94,073)	(58,238)	(35,835)	61.53%	(336,060)	(293,281)	(42,779)	14.59%
Operating Profit	287,744	319,747	(32,003)	-10.01%	1,149,343	1,115,686	33,657	3.02%
Allow ances for impairment losses on loans,								
advances and financing	(109,449)	(168,861)	59,412	-35.18%	(598,611)	(777,265)	178,654	-22.98%
Profit Before Tax	178,295	150,886	27,409	18.17%	550,732	338,421	212,311	62.74%
Profit After Tax	123,982	45,641	78,341	171.65%	417,126	201,412	215,714	107.10%
Profit/(Loss) Attributable to Ordinary Equity								
Holders of the Parent	123,982	45,641	78,341	171.65%	417,126	201,412	215,714	107.10%

Group revenue for the 12 months ended 31 December 2017 of RM3.260 billion is at par with the revenue recorded for the previous financial year. Group profit before tax for the financial year ended 31 December 2017 of RM550.732 million increased by RM212.311 million or 62.74% as compared to the previous year profit before tax of RM338.421 million. The increase was mainly due to higher net operating income and lower allowances for impairment losses on loans, advances and financing. Net profit attributable to ordinary equity holders stood at RM417.126 million, higher by 107.10% over the preceding year net profit of RM201.412 million.

The Group cost to income ratio slightly increased from the previous year ratio of 20.8% to stand at 22.6% in the current year. Total personnel expenses for the financial year ended 31 December 2017 of RM161.65 million were higher by RM28.86 million or 21.7% as compared to the previous year corresponding period mainly due to higher wages and salaries expenses as total number of staff increased from 1,477 to 1,565. Finance costs for the financial period ended 31 December 2017 of RM149.57 million were lower by RM43.03 million or 22.34% as compared to the previous year corresponding period mainly due to lower cost of deposits.

The Group embarked on a "Closing the Gaps" exercise since 2010 to bridge its frameworks to be in line with banking standards and best practices. Following the completion of the impairment programme, which is in line with the recommendation by Bank Negara Malaysia and in compliance with current accounting standards, allowances for impairment losses on loans, advances and financing increased by RM1.98 billion cumulatively since fourth quarter of 2014. The Group financing and loan loss coverage ratio increased to 139.52% for the financial year ended 31 December 2017 from 107.09% recorded over the same period last year.

The Group's gross loans and financing contracted to RM34.201 billion or -3.07% as at 31 December 2017, from RM35.285 billion as at 31 December 2016. This was mainly due to reclassification of selected impaired retail loans and financing accounts totalling RM1.510 billion to financial assets held-for-sale. This was partly off-set by growth in corporate loans and financing. Fair value of financial investments available-for-sale increased by RM807.163 million as compared to 31 December 2016 position due to improved yields from favourable market sentiments. Total deposits from customers increased by RM2.144 billion or 7.0% to stand at RM32.755 billion as at 31 December 2017.

EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### **B1.** Performance Review (continued)

### **Current Year-to-Date vs Previous Year-to-Date (continued)**

The performance of the respective operating business segments for the current period under review as compared to the previous year corresponding period is analysed as follows:

Personal financing – The gross income from personal financing in the current period was lower compared to the previous year corresponding period due to lower disbursements and decreasing portfolio base. The lower disbursements are part of the overall product mix strategy between retail and corporate portfolios, and to strengthen the personal financing portfolio quality.

Corporate loans and financing – The gross income from corporate loans and financing in the current period was higher compared to the previous year corresponding period due to the continued growth of corporate loans and financing assets base.

Property financing and mortgage loans – The gross income from property financing was higher in the current period compared to the previous corresponding period due to growth in its financing assets base. This was partly set off by lower income from mortgage loans as its assets base decrease due to declining disbursements.

Auto financing – The gross income from auto financing was lower compared to the previous year corresponding period due decreasing portfolio base.

### **Current Quarter vs Previous Year Corresponding Quarter**

The Group registered a profit before tax of RM178.295 million, an improvement of RM27.409 million of 18.17% compared to the previous year corresponding quarter. The improved profit before tax was mainly due to higher operating profit and lower allowances for impairment losses on loans, advances and financing. Net profit attributable to ordinary equity holders grew by RM78.341 million or 171.65% over the same period to RM123.982 million.

The performance of the respective operating business segments for the current quarter under review as compared to the previous year corresponding quarter is analysed as follows:

- 1) Personal financing The gross income from personal financing in the current quarter was lower compared to the previous year corresponding period due to lower disbursements and decreasing portfolio base.
- 2) Corporate loans and financing The gross income from corporate loans and financing in the current quarter was higher compared to the previous year corresponding quarter due to the continued growth of corporate loans and financing assets base.
- 3) Property financing and mortgage loans The gross income from property financing was higher in the current quarter compared to the previous corresponding quarter due to growth in its financing assets base. This was partly set off by lower income from mortgage loans as its assets base decrease due to declining disbursements.
- 4) Auto financing The gross income from auto financing in the current quarter was lower compared to the previous year corresponding quarter due to decreasing portfolio base.

EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### **B2.** Variation of Results against Preceding Quarter

	Current Quarter	Immediate	Changes	
		Preceding Quarter (Amount/%)		unt/%)
	31/12/2017	30/09/2017		
Revenue	818,274	816,868	1,406	0.17%
Operating Profit	287,744	286,045	1,699	0.59%
Allow ances for impairment losses on loans,				
advances and financing	(109,449)	(155,933)	46,484	-29.81%
Profit Before Tax	178,295	130,112	48,183	37.03%
Profit After Tax	123,982	100,792	23,190	23.01%
Profit/(Loss) Attributable to Ordinary Equity				
Holders of the Parent	123,982	100,792	23,190	23.01%

The Group profit before tax for the 4<sup>th</sup> quarter 2017 of RM178.295 million increased by RM48.183 million as compared to the preceding quarter profit before tax of RM130.112 million. The increase was mainly due to higher net operating income and higher other operating expenses in the current quarter.

### **B3.** Prospects

### Brief Overview and Outlook of the Malaysian Economy

The Malaysian economy recorded a stronger growth of 6.2% in the third quarter of 2017 (2Q 2017: 5.8%). Private sector spending continued to be the main driver of growth. The external sector also contributed positively to growth, as real exports expanded at a faster pace (11.8%; 2Q 2017: 9.6%), supported by stronger demand from major trading partners. On a quarter-on-quarter seasonally-adjusted basis, the economy grew by 1.8% (2Q 2017: 1.3%).

Domestic demand grew by 6.6% in the third quarter of the year (2Q 2017: 5.7%), supported by continued expansion in both private sector expenditure (7.3%; 2Q 2017: 7.2%) and public sector spending (4.1%; 2Q 2017: 0.2%). Private consumption expanded by 7.2% (2Q 2017: 7.1%), underpinned by better labour market conditions. In particular, private sector wages were sustained amid stronger employment growth. Private investment registered a stronger growth of 7.9% (2Q 2017: 7.4%), mainly in the services and manufacturing sectors. Within the manufacturing sector, both export- and domestic-oriented subsectors undertook higher capital spending during the quarter. Business sentiments also remained above the optimism threshold, in line with favourable external and domestic demand conditions.

Public consumption expanded by 4.2% (2Q 2017: 3.3%) following faster growth in emoluments amid continued prudence in spending on supplies and services. Public investment turned around to register positive growth of 4.1% during the quarter (2Q 2017: 5.0%). This was due to higher fixed assets spending by both the Federal Government and public corporations.

(Source: Extracted from the latest BNM Quarterly Bulletin - Developments in the Malaysian Economy, Third Quarter 2017)

EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### **B3.** Prospects (continued)

### Banking system resilient

The banking sector remained resilient and well-capitalised during the third quarter of 2017. The common equity tier 1 (CET1) capital ratio; tier 1 capital ratio; and total capital ratio remained steady at 13.2%, 14.1% and 17.1%, respectively (end-September 2016: 13.3%; 14.2%; 16.7%). The pre-tax profit of the banking system eased to RM9 billion (Q3 2016: RM8.1 billion) mainly due to lower dividend contributions from subsidiaries. Meanwhile, loan quality of the banking system was stable with the net impaired loans ratio remaining at 1.2% of total net loans.

(Source: Extracted from the latest Quarterly Update on the Malaysian Economy – Third Quarter 2017, Ministry of Finance)

### Overall liquidity conditions remained sufficient for financial intermediation

In the banking system, liquidity conditions remained sufficient at both the institutional and system-wide levels. The level of surplus liquidity placed with BNM increased during the quarter due to higher net inflows, which also led to the reduction in liquidity injection operations. At the institutional level, most banks continued to maintain surplus liquidity positions.

The growth of net financing moderated to 6.4% during the quarter (2Q 2017: 7.0%) due to lower growth for both outstanding loans (3Q 2017: 5.0%; 2Q 2017: 5.6%) and corporate bonds (3Q 2017: 10.9%; 2Q 2017: 11.8%). The lower loan growth was due mainly to the slower growth in outstanding loans of businesses other than SMEs (3Q 2017: 4.0%; 2Q 2017: 6.3%), which partly reflected the higher repayment by a few large firms (3Q 2017: RM115.3 billion; 2Q 2017: RM112.9 billion). Loan growth to SMEs, however, was stable at 7.0% (2Q 2017: 7.0%), with higher loans disbursed during the quarter (3Q 2017: RM76.8 billion; 2Q 2017: RM69.3 billion). Household loans grew at a slightly slower pace of 4.9% during the period (2Q 2017: 5.1%), mainly reflecting the moderation in loans for passenger cars; personal financing; and purchase of non-residential property.

(Source: Extracted from the latest BNM, Quarterly Bulletin - Monetary and Financial Developments in the Malaysian Economy, Third Quarter 2017)

EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### **B3.** Prospects (continued)

### Development of the Islamic finance industry

Over the next two years, the development of the Islamic finance industry will focus on enabling greater business diversification, driven by technology, to sustain its growth trajectory and deliver better value to customers. Towards this end, BNM will intensify industry engagements to encourage more innovative applications of Shariah contracts in funding, financing and investment instruments.

In meeting the demand for Shariah-compliant financial products and services, Islamic financial institutions are expected to assume a larger role in value-based intermediation, beyond existing credit intermediation roles, to contribute more effectively towards the broader economic and social development. This vision for the Islamic financial sector is also supported by the transformation of the Islamic finance education landscape to address the talent needs of the industry.

By 2020, Shariah-compliant financing is expected to account for 40% of total financing in Malaysia. Investment accounts ("IA") expanded further during the year as a new source of funding for Islamic banks. The risk sharing features of IA are expected to support entrepreneurship, facilitated by more efficient arrangements for the intermediation of investments by the Islamic banking industry.

(Source: Chapter 4: Islamic Finance Development, Financial Stability and Payment Systems Report 2016, BNM)

### **Group Prospects**

With the acquisition of Asian Finance Bank Berhad ("AFB") and subsequent transfer of the Company's Shariah-compliant assets and liabilities to AFB approved by the Company's shareholders on 23 January 2018, the Group will transform itself into a licenced Islamic bank. Pre-integration activities have been smooth for operation integration pursuant to the completion of the proposed acquisition in 1<sup>st</sup> quarter of 2018.

Following the completion, the Group will offer Islamic banking services to both retail and wholesale banking customers such as amongst others, deposit taking, wealth management, foreign exchange, investment banking, debt capital management and trade finance. The transformation is an opportunity for the Group to participate in the growing Islamic banking segment.

The acquisition of AFB will contribute positively to the Group. Barring any unforeseen circumstances, the Group expects its performance for 2018 to be satisfactory.

EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### **B4.** Variance from Profit Forecast and Profit Guarantee

None.

### **B5.** Taxation

	4th quarter ended 31 December		12 months ended		
			31 December		
	2017	2016	2017	2016	
	RM'000	RM'000	RM'000	RM'000	
Current income tax:					
- Malaysian income tax	45,403	41,464	128,222	79,872	
Over provision in prior years:				-	
- Malaysian income tax	(3,969)	(277,656)	(3,969)	(422,129)	
	41,434	(236,192)	124,253	(342,257)	
Deferred tax:					
Under provision in prior years	-	-	4,690	492,696	
- Relating to orgination and reversal					
of temporary differences	878	337,993	(7,208)	(14,411)	
	878	337,993	(2,518)	478,285	
Total income tax expense	42,312	101,801	121,735	136,028	

Domestic income tax is calculated at the Malaysian statutory tax rate of 24% (2016: 24%) of the estimated assessable profit for the quarter.

### **B6.** Profit/(Loss) on Sale of Unquoted Investments and/or Properties

There were no significant sales of unquoted investments or properties during the current quarter.

### **B7.** Purchase and Sale of Quoted Securities

There were no dealings in quoted securities for the current quarter, except for debt securities as disclosed in Note A10.

EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### **B8.** Status of Corporate Proposals

### **Proposed Merger**

### **Corporate Proposal** The Company had, on 21 December 2016, received a letter from Bank Negara Malaysia ("BNM") dated 21 December 2016 which states that BNM has no objection in principle for the Company to commence negotiations with the existing shareholders of Asian Finance Bank Berhad ("AFB") namely Oatar Islamic Bank, RUSD Investment Bank Inc. Tadhamon International Islamic Bank and Financial Assets Bahrain WLL for a proposed merger of the Company and AFB ("the Proposed Merger"). BNM requires that the negotiations be completed within six months from the date of BNM's letter.

### **Status**

- On 19 June 2017, the Company submitted an application to BNM within the stipulated timeframe, to seek the approvals of BNM and/ or the Ministry of Finance, Malaysia for the Proposed Merger.
- On 18 August 2017, the Company received notification from BNM vide its letter dated 18 August 2017 that the Minister of Finance has granted approval for the proposed acquisition by MBSB of 100% interest in the shares of AFB pursuant to the Islamic Financial Services Act 2013.
- on 6 November 2017, the Company has entered into a conditional share purchase agreement with the shareholders of AFB, name ly Qatar Islamic Bank, Financial Assets Bahrain W.L.L, RUSD Investment Bank Inc and Tadhamon International Islamic Bank (collectively, the "Vendors"), for the proposed acquisition by MBSB of the entire equity interest in AFB from the Vendors for an aggregate purchase consideration of RM644,952,807.66 ("Purchase Consideration") ("Proposed Acquisition"). The Purchase Consideration will be satisfied through a combination of cash amounting to RM396,894,036.26 and the issuance of 225,507,974 new ordinary shares in MBSB ("Consideration Share(s)") at an issue price of RM1.10 per Consideration Share.
- On 22 January 2018, the holders of the MBSB Structured Covered Sukuk approved, among others, the proposed Sukuk exchange and reorganisation of MBSB and/or amalgamation of MBSB with AFB in relation to the Proposed Acquisition.
- On 23 January 2018, the shareholders of the Company approved the Proposed Acquisition. The acquisition is expected to be completed in 1<sup>st</sup> quarter 2018.

EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### **B9.** Borrowings and Debts

Borrowings of the Group were as follows:

	As at 4th quarter period ended 31 December 2017				
	Long term Short term Total borro				
	denomination	denomination	denomination		
Secured					
Recourse obligation on loans/financing sold	477,918	1,760,249	2,238,167		
Unsecured					
Bank borrowings	-	-	-		

	As at 4th quarter period ended 31 December 2016				
	Long term RM	Total borrowings RM			
	denomination	denomination	denomination		
Secured					
Recourse obligation on loans/financing sold	983,476	1,436,699	2,420,175		
Unsecured					
Bank borrowings	=	575,275	575,275		

### **B10.** Off Balance Sheet Financial Instruments

None.

### **B11.** Material Litigation

The details of the pending material litigation are as per note A18 above.

### **B12.** Dividend Proposed

The Board of Directors has recommended a Single-Tier Final Dividend of 5.0 sen net per Ordinary Share for the financial year ended 31 December 2017. Based on the total number of ordinary shares in issue of 5,924,425,200 as at 31 December 2017 the Single-Tier Final Dividend payable would be approximately RM296,221,260.

The Board of Directors has determined that the option to reinvest via the Dividend Reinvestment Plan ("DRP") shall apply to the entire portion of the proposed Single-Tier Final Dividend of 5.0 sen net per Ordinary Share for the financial year ended 31 December 2017. The approval for the proposed Single-Tier Final Dividend of 5.0 sen net per Ordinary Share will be sought at the coming Annual General Meeting.

EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### **B12.** Dividend Proposed (continued)

Under the DRP, shareholders will have the following options in respect of the electable portion:

- (a) elect to exercise the option to reinvest and thereby reinvest the entire electable portion (or a part thereof) at the issue price of the new MBSB shares ("DRP Price") and to receive cash for the remaining portion of the dividend (in the event that only part of the electable portion is reinvested); or
- (b) elect not to exercise the option to reinvest and thereby receive their entire dividend entitlement wholly in cash.

### **B13.** Earnings Per Share

#### **Basic**

Basic earnings per share are calculated by dividing the net profit attributable to shareholders for the financial year by the weighted average number of ordinary shares in issue during the financial year.

	4th quarter ended 31 December		12 months ended 31 December	
	2017	2016	2017	2016
Net profit attributable to shareholders				
for the period (RM'000)	123,982	45,641	417,126	201,412
Weighted average number of ordinary				
shares in issue ('000)	5,943,272	5,798,774	5,872,769	4,107,971
Basic earnings per share (sen)	2.09	0.79	7.10	4.90

EXPLANATORY NOTES FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2017

### **B13.** Earnings Per Share (continued)

### **Diluted**

For the purpose of calculating diluted earnings per share, the net profit for the year and the weighted average number of ordinary shares in issue during the financial year have been adjusted for the dilutive effects of all potential ordinary shares, i.e. Employee Share Option Scheme ("ESOS") and Warrants.

	4th quarter ended 31 December		12 month 31 Dec	
	2017	2016	2017	2016
Net profit attributable to				
shareholders for the period (RM'000)	123,982	45,641	417,126	201,412
Weighted average number of				
ordinary shares in issue ('000)	5,943,272	5,798,774	5,872,769	4,107,971
Weighted average effect of dilution on				
ESOS ('000)	308		308	-
Adjusted weighted average number of				
ordinary shares in issue ('000)	5,943,580	5,798,774	5,873,077	4,107,971
Diluted earnings per share (sen)	2.09	0.79	7.10	4.90

### **B14.** Authorisation for Issue

The unaudited interim financial report was authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 30 January 2018.

### BY ORDER OF THE BOARD

Koh Ai Hoon (MAICSA 7006997) Tong Lee Mee (MAICSA 7053445) Joint Company Secretaries Kuala Lumpur 30 January 2018